

Joined up thinking makes more sense

Essential services for business, delivered with energy.



Relationship
Management



An overall better solution for your business

While organisations like yours have complex needs, meeting those needs doesn't have to be complicated. We're here to make it easy to get the most out of the essential services you rely on every day. That means a lot more than just providing reliable gas and electricity supplies. We also bring together energy saving solutions. We design and install infrastructure projects. And we're involved in repair and maintenance for a huge range of different types of businesses and organisations.

We provide an outstanding service across all the essential utilities: electricity, gas, water and telecoms. We've also got exceptional expertise in specialist areas – like railways and street lighting – all delivered effectively and efficiently with the highest standards in safety.

We understand your needs. After all, we're one of the UK's biggest companies and face the same challenges in our own business every day.

Teamwork adds real value

We believe in working in partnership with our SSE Enterprise customers. That means building a deep understanding of your business and providing valuable insights that can make a real difference to what you do. That could include things like energy efficiency measures that help you meet Government targets and keeping you up to date with legislative changes and corporate and social responsibilities.

All of that adds up to a completely tailored service that is closely managed by your own Strategic Account Director and delivered by our expert teams. It's 'joined up thinking' at its very best, giving you economies of scale wherever possible and ensuring that the balance of services you buy is right for your business.





A strong relationship

We believe that long-term relationships, built on deep understanding and trust, deliver better value for our customers.

When we work closely together, we can add real value to your business. We offer market insight, valuable research and exceptional expertise that can benefit your business. We're also able to look in detail at the way you use energy – and provide solutions to help reduce your costs.

Getting close to your business

We believe in effective account management. That means providing you with your own Strategic Account Director who coordinates all of the services we provide to you, bringing together the experts you need and delivering projects on time and on budget.

But most of all, your Strategic Account Director is there to develop a strong understanding of your business and to recommend ways that we can help you improve your operations. It's a relationship built on partnership and it's a partnership that can help improve the way you work.

The diagram below outlines the approach we take to working with you. It's a process of continual refinement based on a deep understanding of your business.



